

# Building Partnerships: A Growing Role for Program Leaders

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please answer the poll.*

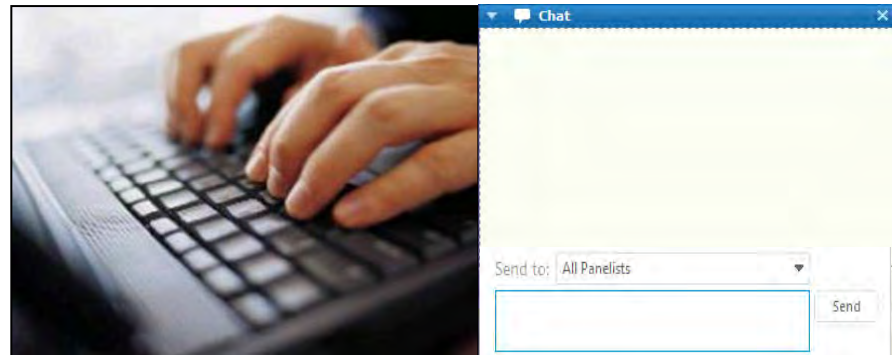
# Webinar Tools

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Raise hand to speak



Use the chat box  
for discussion.



Please send chats to **“all participants”** NOT “all attendees.”



# Our Presenters

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Karisa Tashjian  
Providence Public Library and RIFLI

Jack Glade  
The Tutorial Center  
Bennington, VT



Mina Reddy,  
Cambridge Community Learning Center

# Employers, employers... and adult education

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Karisa Tashjian



Providence Public Library



Rhode Island Family  
Literacy Initiative

Employer driven

*Demand driven*

**Sector driven**

**WORKFORCE DEMAND**

*Employer engagement*

**Other terms?**

Bakery, Plastics Manufacturing,  
Textile Manufacturer,  
Composites Manufacturer,  
Roofing, Sushi Maker.....



Website - [www.rifli.org](http://www.rifli.org)

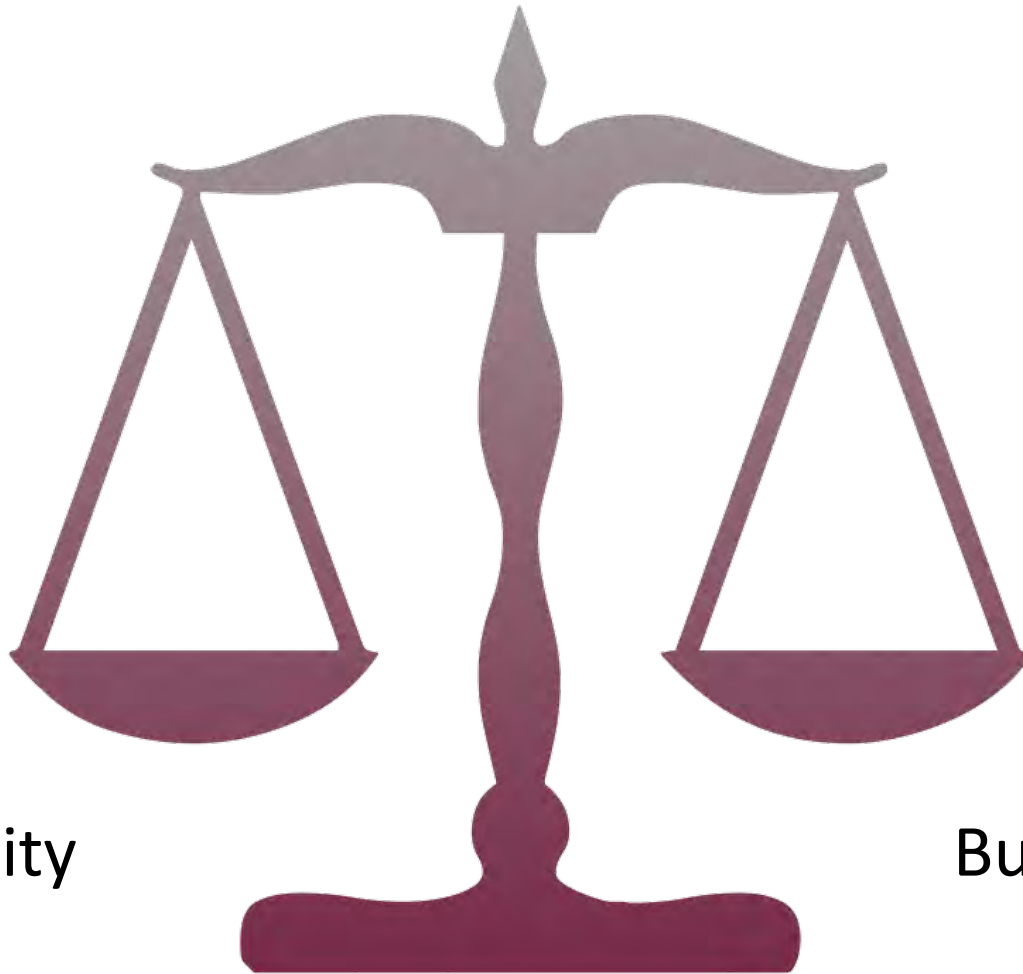
Word of Mouth

Our Students

Our Relationships

# Balancing Act

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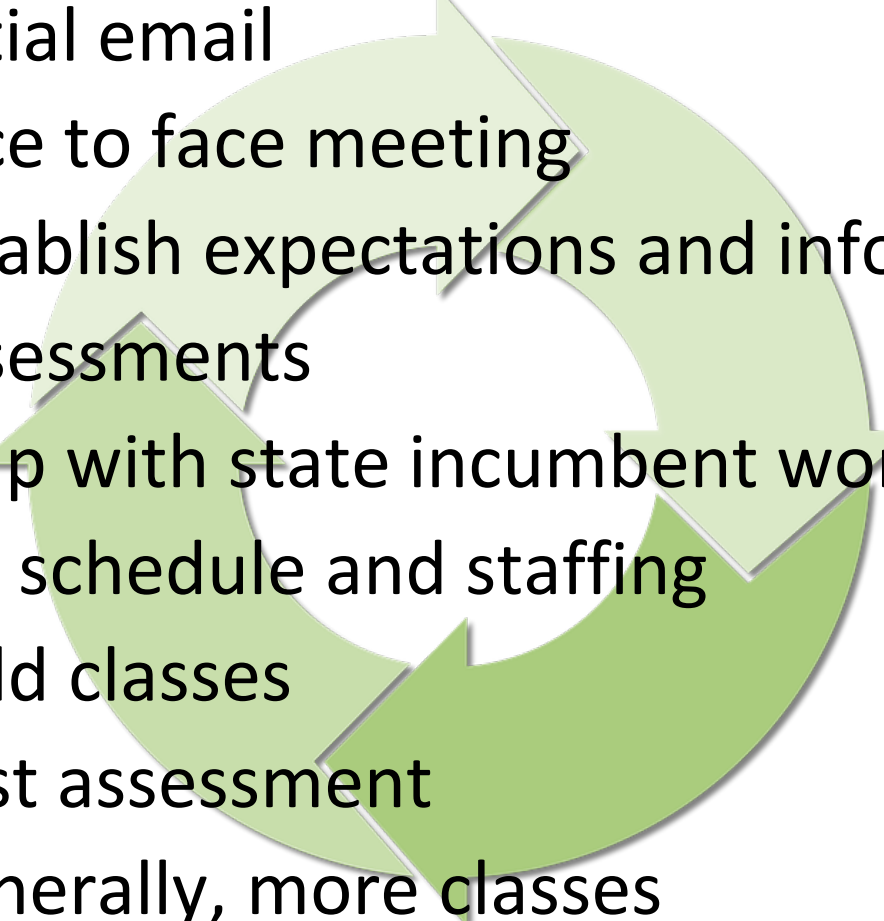
Community

Business



# Establishing and Managing the Partnership

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1. Initial email
  2. Face to face meeting
  3. Establish expectations and inform
  4. Assessments
  5. Help with state incumbent worker grant
  6. Set schedule and staffing
  7. Hold classes
  8. Post assessment
  9. Generally, more classes

# Benefits & Challenges

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1. Employees
2. Our organization
3. Employer



# Partnering Within Adult Education

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Do you want to increase  
the **SKILLS AND  
PRODUCTIVITY** of  
your employees?

Are you looking for  
**MOTIVATED CANDIDATES**  
to join your team?

The graphic features two photographs. The top photo shows a Black woman in blue scrubs and a stethoscope, smiling. The bottom photo shows a group of people in a classroom setting, with one person in the foreground wearing a white lab coat and holding a pink paper.

# College Success Initiative-Cambridge



Mina Reddy

Community Learning Center

Cambridge, MA

# The Problem

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- Low rates of timely college graduation for low-income Cambridge students
- Change in focus from access to persistence



# Origins of the Partnership

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- City Council interest
- Committee meetings and presentations
- Planning group
- City position created

# College Success Initiative: Mission

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**Mission:** The College Success Initiative works collaboratively across programs and educational partners to increase the college completion rate of low-income, first generation and minority students who are residents of Cambridge.



# College Success Initiative: Goals

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1. Coordination of services
2. College readiness
3. Family engagement
4. Post-secondary supports



# College Success Initiative: Partners

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- Cambridge School Department
- Cambridge Housing Authority
- Department of Human Service Programs
  - Community Learning Center (ABE Program)
  - Youth Division
- Nonprofits providing educational services to in-school and out-of-school youth
- Higher education

# Results

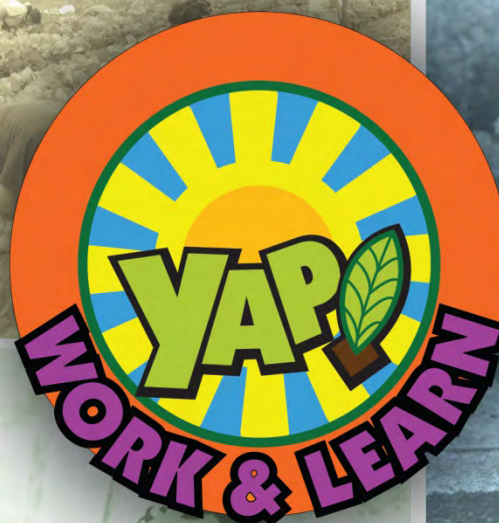
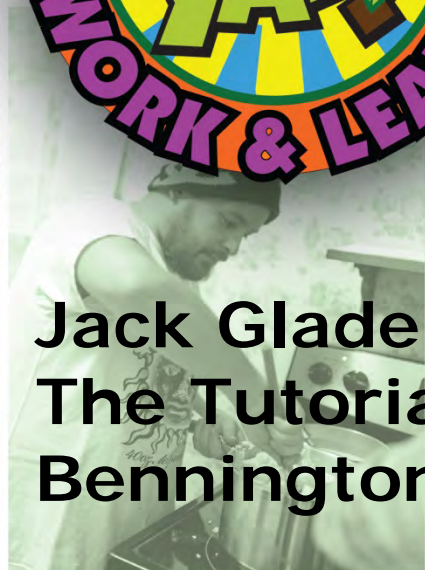
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- Advising/coaching before and after college transition
- Dual enrollment courses
- Satellite college courses
- Data agreements
- Training and curriculum development
- College developmental writing exit exam in place of Accuplacer
- Bridge teacher on college faculty
- College faculty liaison to ABE program
- FY18 MOA: ENG095/111 course development

# Key Points

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- Always **think ahead**: start early establishing relationships and building trust
- Join or **form groups** on issues of mutual concern
  - Push for ABE inclusion
  - Step up for a leadership role
- **Celebrate** interim successes
- **Research** applicable models
- Collect **data**
- Involve **program participants** and graduates



Jack Glade  
The Tutorial Center  
Bennington, VT

# Expanding Rings of Workforce Partners

Started in 2006, The Tutorial Center's **YAP!** Project has built an extensive network of business, school and community partners.

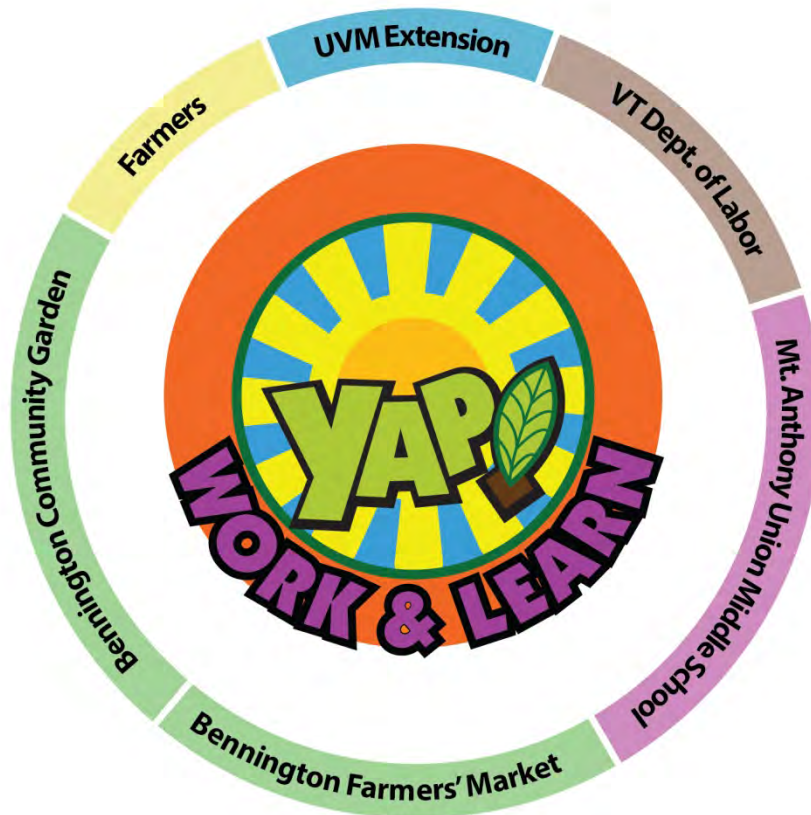


- Post-Secondary Institutions
- K-12 Institutions
- Community Organizations
- Government
- Local Businesses & Institutions
- Agricultural Producers and Customers



# Expanding Rings of Workforce Partners

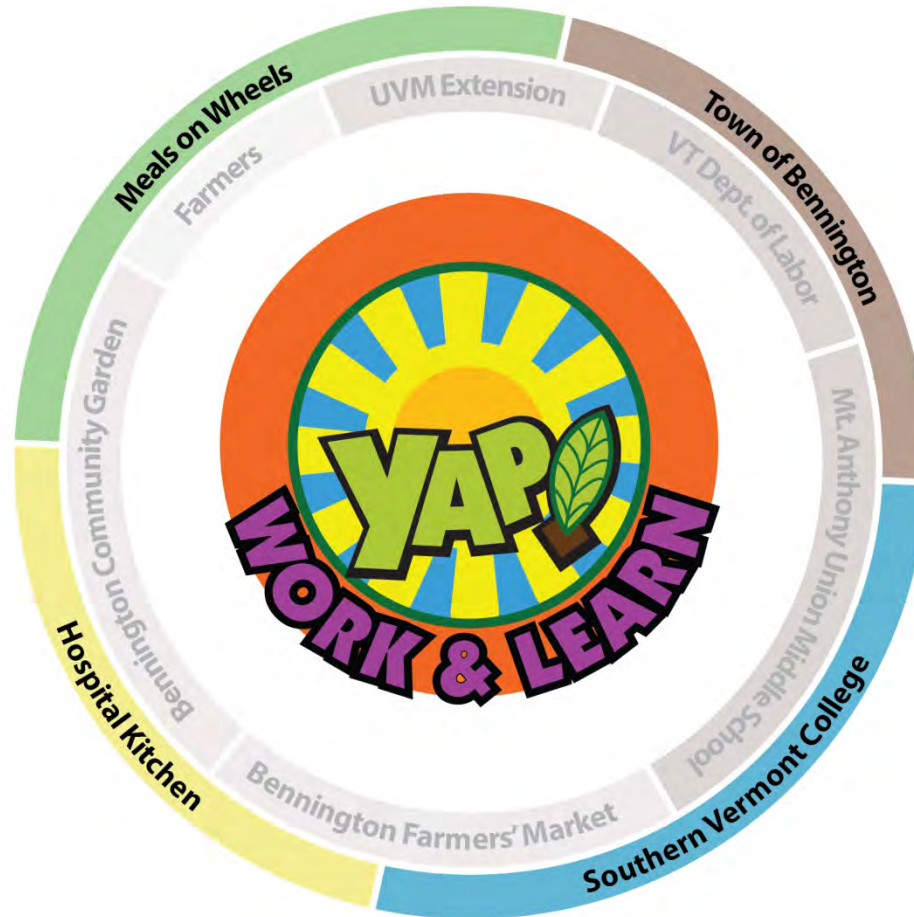
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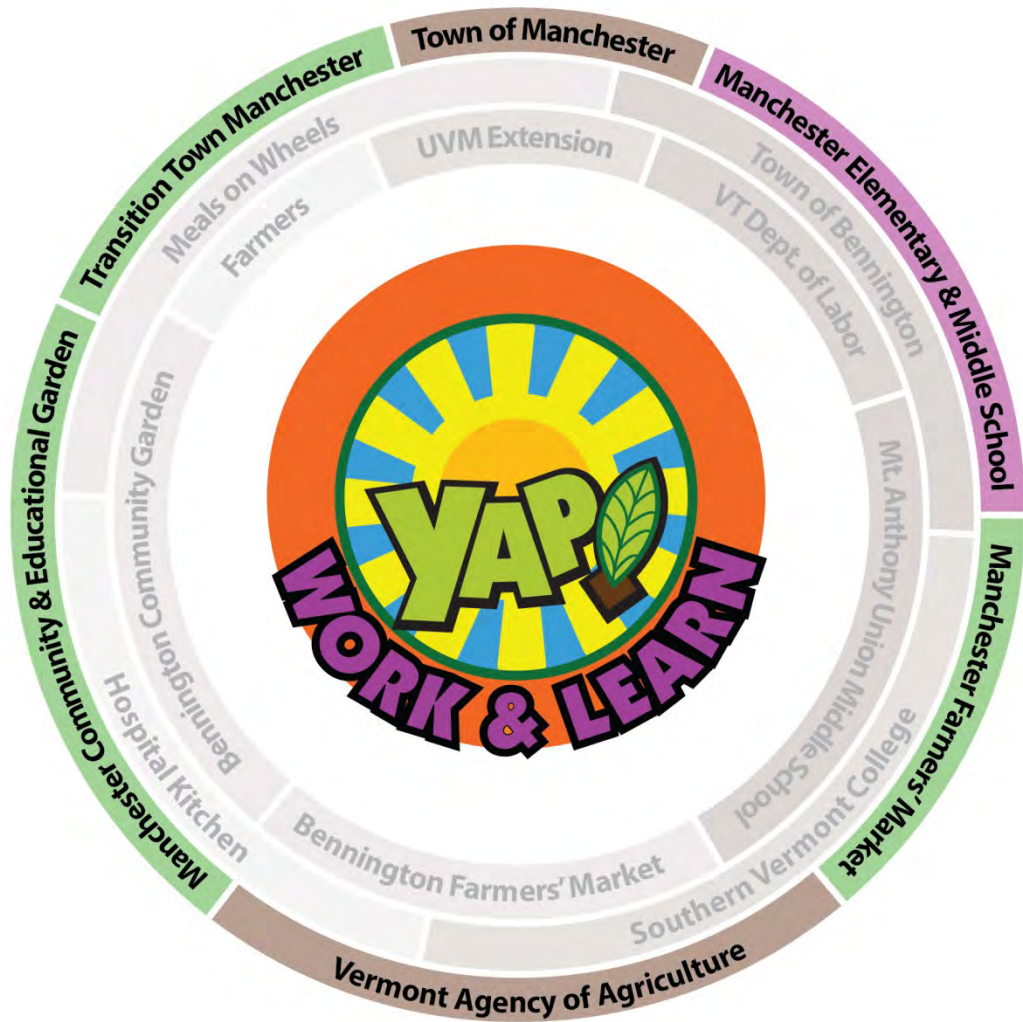
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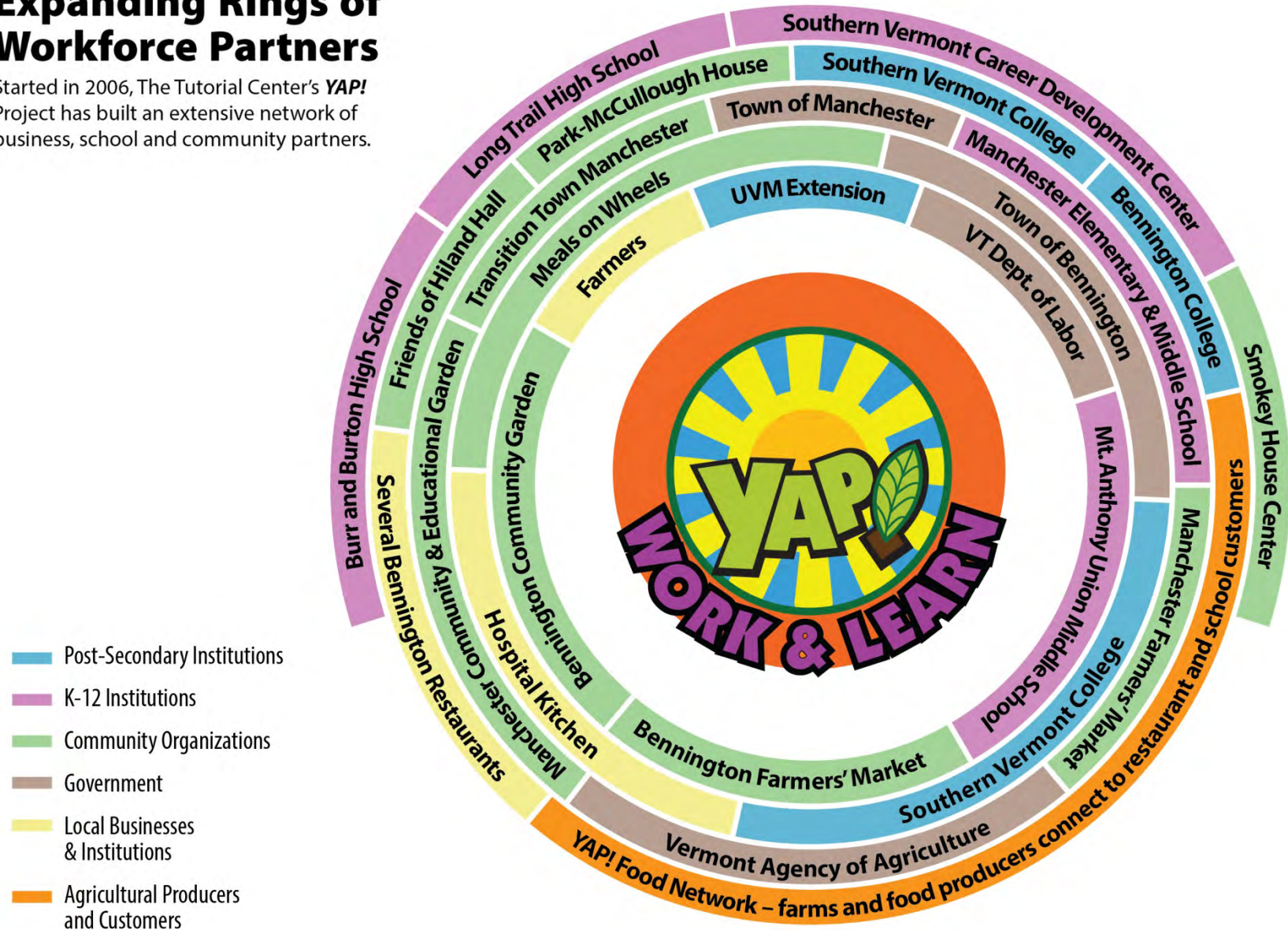
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## Lessons Learned:

- Partners are **EVERYWHERE**
- Partnerships must be **Win-Win**
- You must **do YOUR part well**



# Questions and Comments

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# Thank you!

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An archive of this webinar will be available on  
**[www.nelrc.org](http://www.nelrc.org)**

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