Building Partnerships: A Growing Role for Program Leaders

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Webinar Tools

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Our Presenters

Karisa Tashjian
Providence Public Library and RIFLI

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The Tutorial Center
Bennington, VT

Mina Reddy,
Cambridge Community Learning Center
Employers, employers... and adult education

Karisa Tashjian

Providence Public Library

Rhode Island Family Literacy Initiative
Employer driven

Demand driven

Sector driven

WORKFORCE DEMAND

Employer engagement

Other terms?
Bakery, Plastics Manufacturing, Textile Manufacturer, Composites Manufacturer, Roofing, Sushi Maker......
Website - www.rifli.org
Word of Mouth
Our Students
Our Relationships
Balancing Act

Community

Business
Establishing and Managing the Partnership

1. Initial email
2. Face to face meeting
3. Establish expectations and inform
4. Assessments
5. Help with state incumbent worker grant
6. Set schedule and staffing
7. Hold classes
8. Post assessment
9. Generally, more classes
Benefits & Challenges

1. Employees
2. Our organization
3. Employer
Do you want to increase the **SKILLS AND PRODUCTIVITY** of your employees?

Are you looking for **MOTIVATED CANDIDATES** to join your team?
College Success Initiative-Cambridge

Mina Reddy
Community Learning Center
Cambridge, MA
The Problem

- Low rates of timely college graduation for low-income Cambridge students
- Change in focus from access to persistence
Origins of the Partnership

- City Council interest
- Committee meetings and presentations
- Planning group
- City position created
College Success Initiative: Mission

**Mission**: The College Success Initiative works collaboratively across programs and educational partners to increase the college completion rate of low-income, first generation and minority students who are residents of Cambridge.
College Success Initiative: Goals

1. Coordination of services
2. College readiness
3. Family engagement
4. Post-secondary supports
College Success Initiative: Partners

- Cambridge School Department
- Cambridge Housing Authority
- Department of Human Service Programs
  - Community Learning Center (ABE Program)
  - Youth Division
- Nonprofits providing educational services to in-school and out-of-school youth
- Higher education
Results

- Advising/coaching before and after college transition
- Dual enrollment courses
- Satellite college courses
- Data agreements
- Training and curriculum development
- College developmental writing exit exam in place of Accuplacer
- Bridge teacher on college faculty
- College faculty liaison to ABE program
- FY18 MOA: ENG095/111 course development
Key Points

- Always *think ahead*: start early establishing relationships and building trust
- Join or *form groups* on issues of mutual concern
  - Push for ABE inclusion
  - Step up for a leadership role
- **Celebrate** interim successes
- **Research** applicable models
- Collect **data**
- Involve **program participants** and graduates
Expanding Rings of Workforce Partners

Started in 2006, The Tutorial Center’s YAP! Project has built an extensive network of business, school and community partners.
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- K-12 Institutions
- Community Organizations
- Government
- Local Businesses & Institutions
- Agricultural Producers and Customers
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Expanding Rings of Workforce Partners

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Lessons Learned:

• Partners are EVERYWHERE
• Partnerships must be Win-Win
• You must do YOUR part well
Questions and Comments
Thank you!

An archive of this webinar will be available on

**www.nelrc.org**

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